

2020 EPTDA Distributor Membership Application

Membership Requirements

Definition

A firm, corporation or partnership whose primary business is the stocking and distribution of power transmission and/or motion control products to OEM and/or end-user markets, which provides value added services to its customers.

Criteria

The business entity must

- a) stock and distribute at least one of the PT/MC or related products described in the membership application form, or it must derive the majority of its sales from one category of the PT/MC products referred to in the application form.
- b) be an authorised stocking distributor for at least one internationally reputed manufacturer of PT/MC products.

EPTDA's internal policy provides that any application is subject to the supervisory powers of the EPTDA Board of Directors (the "Board") about the genuine fulfilment of the conditions (a) and (b), and to the disapproval of the application at the Board's sole discretion in case of reasonable doubt about such fulfilment, about the authenticity of documents submitted in the application process or, in general, about the sincerity of the applicant."

Applicant Information

All information supplied by the applicant will be held in strict confidence and will be used solely to determine membership qualifications.

Firm Name	VAT number
Street	P.O.Box
Postcode + City	
State / province	Country
Phone	Fax
Website	
Designated Firm Representative*	
Job title	E-Mail
Spouse Name	

* According to the bylaws of the EPTDA, each Distributor Member firm shall name one person in its employ as 'Designated Firm Representative'. This Designated Firm Representative will represent the member firm and will have voting rights in the Association and can serve on the Board of Directors.

ALL FIELDS ARE MANDATORY

Our firm is (please check the correct choice): Privately Owned Family Owned Publicly Held

Sales Volume (in million euro): _____ of PT/MC Products

Date Firm Founded: _____

Length of time firm has been in Power Transmission (PT) / Motion Control (MC) business: _____

Number of Employees: _____ Number of Branch Locations: _____

Number of outside sales personnel engaged primarily in PT/MC sales: _____

Number of inside sales personnel engaged primarily in PT/MC sales: _____

Name/Address of your Parent Corporation if different from front page:

Please list below the name, mailing address, and phone number (if not the same as that listed on the front page) of the President of the firm: _____

Why are you considering membership in the EPTDA? _____

The EPTDA was recommended to our firm by: _____

Key Manufacturer Lines:

The Bylaws of the EPTDA require that the applicant must be an authorised stocking distributor for at least one manufacturer of international reputation of PT/MC products. Please list six of your key manufacturers:

1. Company: _____ Contact: _____ Email: _____ Phone: _____ Street: _____ Postcode + City: _____ Country: _____	4. Company: _____ Contact: _____ Email: _____ Phone: _____ Street: _____ Postcode + City: _____ Country: _____
2. Company: _____ Contact: _____ Email: _____ Phone: _____ Street: _____ Postcode + City: _____ Country: _____	5. Company: _____ Contact: _____ Email: _____ Phone: _____ Street: _____ Postcode + City: _____ Country: _____
3. Company: _____ Contact: _____ Email: _____ Phone: _____ Street: _____ Postcode + City: _____ Country: _____	6. Company: _____ Contact: _____ Email: _____ Phone: _____ Street: _____ Postcode + City: _____ Country: _____

Product List:

Please check **each individual product** your firm **distributes** and indicate the percentage of annual sales volume in each PT/MC product category (total 100 %):

- A) Bearings (___%):**
 - plain
 - rolling element
 - needle
 - cam followers
 - linear
 - bushings
 - mounted
 - _____

- B) Belts & Belt Drives (___%):**
 - flat
 - V-belts
 - timing
 - pulleys
 - detachable
 - sprockets
 - _____

- C) Chains & Chain Drives (___%):**
 - drive
 - leaf
 - top
 - conveyer
 - sprockets
 - _____

- D) Clutches & Brakes (___%):**
 - disc
 - eddy current
 - multi-tooth
 - failsafe
 - drum
 - spring set
 - centrifugal
 - cone
 - square jaw
 - sprat/ wrap
 - magnetic particle
 - spiral jaw
 - _____

- E) Controls & Sensors (___%):**
 - timers / counters
 - encoders / tachometers
 - proximity sensors
 - data collection devices
 - automation & control software
 - programmable logic controllers (PLC)
 - positioning controls
 - instrumentation products
 - motor control devices
 - _____

- F) Conveyor Components (___%):**
 - belting
 - toughing idlers
 - pulleys
 - wearstrips
 - belt conveyors
 - bucket elevators
 - rollers
 - chain
 - unit handling conveyors
 - conveyor controls
 - vibrators
 - _____
 - belt fasteners
 - lift tables
 - pneumatic conveyors
 - vibrating equipment
 - buckets
 - take-up
 - accessories
 - screw conveyors
 - lagging
 - skirting
 - drag conveyors
 - _____

- G) Couplings (___%):**
 - Gear
 - Rigid
 - Grid
 - Tyre
 - Rubber Element
 - Disc
 - Torque Limiters
 - Hydraulic
 - Powder
 - _____

- H) Electronic Drives (___%):**
- AC
 - DC
 - Servo
 - _____
- I) Gears & Gearboxes (___%):**
- spur
 - worm
 - helical
 - planetary
 - _____
 - bevel
 - traction
 - hypoid
 - cycloidal
 - _____
- J) Hydraulics (___%):**
- hydraulic power units
 - hydraulic valves & accessories
 - hydrostatic transmissions
 - hydraulic seals
 - hydraulic pkg.
 - hydraulic fittings
 - hydraulic controls
 - hydraulic hoses
 - hydraulic actuators
 - hydraulic cylinders
 - hydraulic filters
 - _____
- K) Linear Motion (___%):**
- shafts
 - rail guides
 - ball screws
 - fastening systems
 - screw jacks
 - positioning tables
 - linear actuators
 - rotary actuators
 - linear motors
 - _____
- L) Industrial Specialty Chemicals (___%):**
- industrial lubricants
 - _____
 - adhesives & sealants
 - _____
- M) Motors (___%):**
- geared motors
 - AC
 - hydraulic
 - DC
 - _____
 - electric motors
 - air
 - servo
 - stepping
 - _____
- N) Pneumatics (___%):**
- air cylinders
 - air actuators
 - air valves
 - air hoses
 - air fittings
 - air controls
 - _____
- O) Seals (___%):**
- shaft seals
 - piston seals
 - flat seals
 - circllets
 - rod seals
 - O-rings
 - mechanical face seals
 - _____
- P) Pumps (___%):**
- Air operated diaphragm
 - Centrifugal
 - Fire pump packages
 - Grinder
 - Lobe
 - Metering
 - Plunger & piston
 - Regenerative turbine
 - Rotary gear
 - Seal/less
 - Self-priming
 - Sewage
 - Specialty
 - Submersible & wastewater
 - Vacuum/pressure
 - Vertical submersible
 - Vertical turbine

Q) Accessories (___%):

- Bearing heaters
- Drive guards
- Idlers
- Keystock
- Locknuts & locking devices
- Motor bases
- Retaining rings
- Shaft collars

R) Other products your firm distributes (___%):

- shims
- _____
- _____
- _____
- _____
- _____

Membership Investment

How to Determine Your Membership Investment:

	Sales Volume (EUR)	Investment p.a. (EUR)
1. Locate your sales volume category (Sales volume is defined as the total annual sales of PT/MC products).	<5.00 million	900
	5.00 - <13.50 million	1,250
2. Circle the fee for your category.	13.50 - <45.00 million	2,000
	45.00 - <88.00 million	2,615
3. Enter that figure in the Membership Investment Section below.	88.00-<350.00 million	3,300
	350.00-<700.00 million	4,225
	≥700.00 million	6,300

Note: The membership fee will be calculated on a quarterly basis, the Admission Fee (one-time charge) always on an annual basis. Membership Investment may be deductible as an ordinary business expense, but not as a charitable deduction. All sales volume information herein supplied will be kept completely confidential.

Additional Firm Representatives

We would like _____ additional person(s), other than the Designated Firm Representative listed on the front page, to be listed in the membership listings, and to receive all EPTDA mailings and communications, as well as all detailed market and economic reports at a charge of EUR 185 per person per year to partially cover our communication costs. Multiply the number of additional persons by EUR 185 and enter that amount under Additional Firm Representatives.

Person: _____ Title: _____ email: _____
 Person: _____ Title: _____ email: _____
 Person: _____ Title: _____ email: _____

Additional Branches

We would like _____ additional branch(es) to be listed in the EPTDA Membership Directory – Blue Book (which includes free full-page company profile and indexation) and to receive EPTDA mailings at a charge of EUR 290 per branch per year. Multiply the number of additional branches by EUR 290 and enter that amount under Additional Branch Listings.

Branch Name: _____	Branch Name: _____
Contact: _____	Contact: _____
Title: _____	Title: _____
Email: _____	Email: _____
Street: _____	Street: _____
Postcode + City: _____	Postcode + City: _____
Country: _____	Country: _____
Phone: _____ Fax: _____	Phone: _____ Fax: _____

Branch Name: _____	Branch Name: _____
Contact: _____	Contact: _____
Title: _____	Title: _____
Email: _____	Email: _____
Street: _____	Street: _____
Postcode + City: _____	Postcode + City: _____
Country: _____	Country: _____
Phone: _____ Fax: _____	Phone: _____ Fax: _____

Ethical Recommendations

Ethical Roadmap

EPTDA`s ambition is to be the leading industry organization, setting the highest commercial, environmental, social and ethical standards by associating the most reputable and quality-driven companies, both from the distribution and manufacturing areas.

EPTDA's member companies commit themselves to be ethically, environmentally and economically sound companies, continually striving to innovate more efficient ways of working, which is key to competitiveness (*more details are available in the full Roadmap document attached to this application form*).

EPTDA herewith invites you to subscribe to the EPTDA Roadmap as part of its ethical policy. These guidelines are not legally binding; they reflect EPTDA's commitment to following high business standards.



YES, I agree with the principles of EPTDA's Roadmap and wish to endorse it as part of the ethical policy of the association

Best Practices

Required Information Change Process (RICP)

EPTDA has developed the Required Information Change Process (RICP) to establish clear timescales and format for notification of item number changes between manufacturers and distributors. The purpose of this 'best-practice' process is to implement recommendations and general principles, as suggested by EPTDA to both its Distributor and Manufacturer members for forming the basis of individual negotiations (*more details are available in the full RICP document attached to this application form*).

EPTDA herewith invites you to subscribe to the EPTDA RICP best practice manual as part of its ethical policy:

- Yes, I wish to ENDORSE the EPTDA RICP and will promote it in my business with other EPTDA members**
- Yes, I wish to USE the EPTDA RICP and will implement it in my business with other EPTDA members**
- No, I do not wish to endorse or use the EPTDA RICP**

Charity Donation

Committed to care!

As a vital part of its ethical policy and activities, EPTDA every year partners with charity organisations around Europe and makes a contribution to support the welfare of the society and the environment. All members are invited to donate discretely and voluntarily at any time of the year, or as part of their Annual Convention registration fees.

The European Power Transmission Distributors Association joins hands with international or local organizations to help and support projects that EPTDA deems to be within its scope of activities. This kind of partnerships is one of the concrete examples of EPTDA's commitment to responsible business.

Please join us in making a difference and contributing as much as we can. EPTDA thanks you in advance for your valuable contribution towards a better society. For more information about the current charity programme, log on to

<http://eptda.org/About-EPTDA/Ethics-best-practices/Charity-programme>

- Yes, I wish to contribute to the charity project and donate EUR _____ for this purpose
- No, I do not wish to contribute to the charity project

Company contact persons

Mandatory

Sales & Marketing – please indicate below the contact details of the person in your company who is in charge of sales and marketing:

First name + name: _____

Email: _____

Job Title: _____ Direct Phone: _____

HR, Education & Training – please indicate below the person in your company who is responsible for human resources, education and training for your employees:

First name + name: _____

Email: _____

Job Title: _____ Direct Phone: _____

Accounting – please indicate below the person in your company who will be responsible for operating all payments due to EPTDA:

First name + name: _____ Email: _____

Job Title: _____ Direct Phone: _____

Membership Investment

Annual Membership Investment: EUR _____

Additional Firm Representative(s) (___ X EUR 185): EUR _____

Additional Branch Listings (___ X EUR 290): EUR _____

Admission Fee (one time charge: amount = 1st annual investment) EUR _____

Charity Donation (volunteer basis) EUR _____

TOTAL Membership Investment: EUR _____

Please include company brochure and if available your latest business report to this application.

Upon approval of your membership application, you will be invoiced the admission fee as well as the annual membership investment.

Acknowledgement

I verify that all information supplied in this application are true and that our firm meets all the requirements for membership as outlined herein.

Date: _____ Applicant Signature: _____

EPTDA : proved and accepted / Date + Signature: _____

Resignation policy: Every member may leave the Association at any moment, by notifying in writing its resignation to the Chairman of the Board of Directors, whereby the contribution of the applicable year still has to be paid by the company resigning (EPTDA 2007 statutes, art. 9 – § 9.1)